

Altai Technologies Limited

A Global Technology Company providing a unique mobility and wireless solutions for the Operational Technology Market

Sales Partner Training





















Altai At a Glance : 2006 ~ Present



Global Presence

Global Presence with sales channels and deployments in 100+ countries





Altai Product Coverage by Network Architecture



Overall Product Portfolio

Built for all-weather and coverage sizes

F	lagship)	Mid-F	Range			Bas	sic	F\	NA	Contr	oller & Solution
	A8-Ein (a Smart Ant 8x8 MIMO Integrated (up to 1.7)	c)* enna 802.11ac d km directional)	-	AX600-S * Integrated A Dual-Band 2x2 MIMO 802 (up to 1km di	ntenna 2.11ax irectional)	-	CX600 Externa Dual-Bc 2x2MIM (up to 3	l Antenna Ind O 802.11ax 00m omni)		BX700 PTMP 4.9-6.0Ghz	And a second s	AltaiGate Enterprise-Grade WLAN Controller NGFW & IoT Discovery
Ŵ	A8n (ac) Smart An Dual-Ban 8x8 MIMC External)* tenna d 0 802.11ac m amni)	ajiki	AX600-X * External Ante Dual-Band 2x2 MIMO 80 (PTP- up to 10	enna 2.11ax Dkm)		C2s/C1 Integrat 2x2MIM (up to 70	n / C1an ed Antenna O 00m directional)		BX270 PTMP (CPE) 4.9-6.0Ghz	AltaiCare	AltaiCare Cloud Management Platform
	A8in (ac Smart An Dual-Ban 8x8 MIMC Integrate)* tenna d) 802.11ac d Omni	-	A3-Ei* Integrated Ar Dual-Band 3x3MIMO 802 (up to 800m c	ntenna 11ac directional)	ANTAN	IX600 Ceiling Dual-E 2x2ML (up to	g-Mount 3and J-MIMO 802.11ax 350m omni)		BX500-N PTP 4.9-6.0Ghz		Altai Analytics and Location Engine
	(up to 1kr	n omni)	-	A2/A2x* Wireless Bridg 2x2 MIMO 802.11ac (PTP- up to 10	ie DKM)		VX200 Industri 2x2 MI wave2 (Up to) rial CPE J-MIMO802.11ac 2 350m omni)		BX500-X PTP 4.9-6.0Ghz		Industrial Switch
Power	ed by	Qualcomm aws	Ce Co	ertified omplied	FC CC & other approv	E r Local ty vals	γ pe	*Rating IP67+	*Op -40°	erating Ten C to <mark>60°C</mark>	nperature	
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Key Technology Highlights



Highlights of Patented Core Technologies

20+ Core Patents filed in China and US



Patent Coverage:

Adaptive interference control
Antenna beam scanning for improved communications
Fair weighted network congestion avoidance
Multi-function wireless systems and methods
Wireless cable

•WLAN access point with extended coverage area

•Low cost, multi-beam, multi-band and multi-diversity antenna for wireless communications

Managing wireless communications using link space information
and more



Super WiFi

Altai A8n(ac) Series Smart Antenna Technology

- 8x8 MIMO array: Take advantage of multi-path signals to achieve high diversity gain in NLOS environment.
- Patented smart antenna algorithm: Analyze all the Rx signal paths to achieve a higher uplink signal level, hence improving uplink performance for those low-powered devices.





A8n(ac) Series Coverage

» A8-Ein(ac) supports 80 Mbps @ 2.4G downlink at 150 m

» A8-Ein(ac) supports 27 Mbps @ 2.4G downlink throughput at 1.7 km LOS





Better Interference Mitigation for A8n(ac) Series





AirFi Throughput Optimization

- The Altai AirFi throughput optimization algorithm implemented at the Wi-Fi layer, increasing its average throughput capacity by a factor of 2 and more
- Great improvement in response time from 3,000 to 50 ms was recorded
- » The optimization is most significant when the throughput degradation is due to slow-speed clients





Multi-AP Steering

Goal:

Dynamically select the best possible Wi-Fi link for each device's connection

How:

By monitoring

- AP radio utilization •))
- Link quality between AP and client •))

Advantages:

- Solve sticky client issue •))
- ·))



Smart Roaming

Fast Handover – Enhanced active background scanning and roaming threshold enable Altai CPE to have a handover time of 80 – 100 ms

Smart Roaming – Altai AP proactively monitors client connection status and uses standard (802.11k/v/r) or non-standard mechanisms (client RSSI/PER) for facilitating client roaming to mitigate the effects of poor handover decisions made by clients alone **Zero Packet Loss** – The Altai APs involved in roaming communicates with each other to enable intelligent packet buffering and forwarding, reducing packet loss to zero



AlwaysConnected Feature

- The AlwaysConnected Solution allows a mobile unit to have multiple wireless connections to different APs concurrently
- With fast loop avoidance and advanced dynamic link selection algorithm, multiple wireless links will always be available and data will be flowing through the optimal link
- As there is no roaming involved, the handover time is < 10 ms
- » Two deployment scenarios
 - Multiple CPEs Two to three CPEs are installed in a mobile unit, usually only one of the bands will be utilized
 - Single Dual-Band CPE One CPE is installed in a mobile unit, both bands will be utilized





AlwaysConnected for WISP Solution

- AlwaysConnected feature is based on Altai's proprietary link redundancy protocol
- Compared with other traditional redundancy protocols such as STP, ERPS, and LACP, Altai's AlwaysConnected solution can precisely and swiftly make the switchover decision by actively monitoring the radio link's status
- The switchover time can be down to 10ms
- » Link selection by the following metrics:
 - Wireless interface status: connected/disconnected
 - Sethernet interface status: up/down
 - SNR (user-defined threshold)
 - Link quality and stability (heartbeat)





Fully Protected and Secured Wireless Solution with Check Point





Major Technology Ecosystem Partner

Completing Altai for a full turnkey solution



Super WiFi

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Product Details



Altai Product Portfolio by Function





Access Points / CPEs



Outdoor AP Lineup





Pico Coverage, Single Band

Cln / Clan 2.4G: 2x2, 802.11n 5G: 2x2, 802.11n

Int. Directional Antenna 0.8 km w/ 2.4G normal client 1 km w/ 5G normal client

Clxn / Clxan 2 4G: 2x2, 802, 1

2.4G: 2x2, 802.11n 5G: 2x2, 802.11n Ext. Antenna **0.5 km** by 5dbi Omni w/ 2.4G normal client **0.7 km** by 9dBi Omni w/ 5G normal client

Indoor AP Lineup



High Performance, High Capacity	ALTAI Wi-Fi 6	IX600 2.4G: 2x2, 802.11ax 5G: 2x2, 802.11ax Ceiling-Mount / Wall-Mount/Pole-Mount Int. Omni Antenna 574Mbps + 1,200Mbps
High Capacity		C2s 2.4G: 2x2, 802.11n 5G: 2x2, 802.11ac Wall-Mount/Pole-Mount Int. Directional Antenna
Affordable Single-Band		Cln / Clan 2.4G/5G: 2 x 2, 802.11n Wall-Mount / Pole-Mount Int. Directional Antenna
Industrial AP & CPE		VX200 DIN-Rail Mount Dual-Band, MU-MIMO Fast Roaming Anti-Vibration

A8 Series (Macro Coverage)

What is Altai A8 series?

Altai A8 series is the industry's leading unique WiFi access point, which provides best in class coverage, achieving up to 1.7km LoS and 500m NLOS Coverage to any standard WiFi clients. A8 series offer three models with different antenna configuration to provide installation flexibility including: A8n, A8Ein and A8in. A8 series A8n (omni coverage with external ant.), A8Ein (directional coverage with integrated ant.) and A8in (omni coverage with integrated ant).

Key Applications:

• Mission Critical Environment with large Mobile Coverage (e.g 100,000 ft²) for Vertical Markets for handheld terminal e.g. RFID scanner (Indoor and outdoor)

- Industrial handheld terminal e.g. RFID scanner (Indoor and outdoor)
- Cellular Co-location for 3G/4G Data Offload (outdoor)
- Wireless Broadband (with CPE) (outdoor)
- Smart City Coverage (outdoor)



Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHzHz

A8 Series

Key Selling Points

- Best-in-class smart antenna system delivers extended coverage without any dead spots and zero downtime redundant coverage
- Maximize coverage per site with limited cabling
- Effective Total Cost of Ownership
- Withstand harsh with IP67 rating
- Mitigate noisy environment with smart antenna system and high-quality band filtering system
- Easy to manage and use via controller

Suggested Bundled Solution:

- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- CPE including VX or C series
- MIS600P Industrial 12 Gigabit Ports Managed PoE Switch
- Outdoor 55VDC AC/DC PoE Injector with Lightning Protection Package



A8 series Coverage Performance Overview



AX600-S (Micro Coverage)

What is Altai AX600-S?

Altai AX600-S is a dual-band 2x2 802.11ax (WiFi 6) AP with compact integrated highgain antennas that can offer both coverage and capacity. Its coverage to any standard WiFi client can be up to 1km (2.4GHz) and 900m (5GHz) under LOS condition. It has a maximum 1.77Gbps data rate (2.4GHz and 5GHz aggregated) that provides high throughput to wireless clients at distances.

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHz

Key Applications:

- Mid Mobile Coverage (50,000 ft²) for Vertical Markets for handheld terminal e.g. RFID scanner (Indoor and outdoor)
- Wireless Broadband (with CPE) (outdoor)
- Smart City Coverage (outdoor)



AX600-S

Key Selling Points

- Best price performance in coverage, data rate and concurrent user
- Zero Downtime Wireless Mobile Coverage
- Maximize coverage with limited site and cabling
- Effective Total Cost of Ownership
- Withstand harsh with IP67 rating
- Easy to manage and use via controller

Suggested Bundled Solution:

- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- CPE including VX or C series
- Industrial PoE Switch: MIS120P and MIS200P
- Accessories: Indoor 56VDC AC/DC PoE Injector, Weatherproof Lightning Protector with Pole Mount Kit



AX600-S Coverage Performance Overview



Note: The range will be varied depending on NLOS and interference conditions

	2.4GH	z	5GHz		
Access range up to	With laptops / smartphones	With C1n CPE	With laptops / smartphones	With C1an CPE	
Open area	1 km	2.7 km	900 m	2.5 km	
Rural	550 m	1.3 km	400 m	1.2 km	
Suburban	350 m	800 m	300 m	750 m	
Urban	250 m	500 m	200 m	450 m	

AX600-S Competitive Analysis

Spec	AX600-S	Aruba AP-567	Aruba AP-567EX	Ruckus T350se
Max. LOS Access 2.4GHz (m)	1000	250	250	250
Max. LOS Access 5GHz (m)	900	200	200	200
Wi-Fi Standard	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax
Aggregated Data Rate (Mbps)	1774	1774	1774	1774
No. Concurrent Users (Total)	512	512	512	512
ΜΙΜΟ	MU-MIMO 2x2	MU-MIMO 2 x 2	MU-MIMO 2 x 2	MU-MIMO 2 x 2
SSID	32	32	32	31



A3-Ei (Micro Coverage)

What is A3-Ei?

Altai A3-Ei is a dual-band 3x3 802.11ac (WiFi 5) AP with compact integrated high-gain antennas that can offer both coverage and capacity. Its coverage to any standard WiFi client can be up to 1km (2.4GHz) and 800m (5GHz) under LOS condition. It has a maximum 1.75Gbps data rate (2.4GHz and 5GHz aggregated) that provides high throughput to wireless clients at distances.

Key Applications:

- Mid Mobile Coverage (50,000 ft²) for Vertical Markets for handheld terminal e.g. RFID scanner (Indoor and outdoor)
- Wireless Broadband (with CPE) (outdoor)
- Smart City Coverage (outdoor)

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHz



Key Selling Points

- Best price performance in coverage, data rate and concurrent user
- Zero Downtime Wireless Mobile Coverage
- Maximize coverage with limited site and cabling
- Effective Total Cost of Ownership
- Withstand harsh with IP67 rating
- Easy to manage and use via controller

Suggested Bundled Solution:

- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- CPE including VX or C series
- Industrial PoE Switch: MIS120P and MIS200P
- Accessories: Indoor 56VDC AC/DC PoE Injector, Weatherproof Lightning Protector with Pole Mount Kit



A3-Ei series Coverage Performance Overview



Note: The range will be varied depending on NLOS and interference conditions

	2.4GH	z	5GHz		
Access range up to	With laptops / smartphones	With C1n CPE	With laptops / smartphones	With C1an CPE	
Open area	1 km	2.5 km	800 m	2.2 km	
Rural	500 m	1.2 km	350 m	1 km	
Suburban	300 m	750 m	250 m	650 m	
Urban	200 m	450 m	150 m	350 m	

A3-Ei Competitive Analysis

Spec	Altai A3-Ei	Cambium e501S	Aruba AP-377	Aruba AP-367	Ruckus T710
Max. LOS Access 2.4GHz (m)	1000	200	250	220	300
Max. LOS Access 5GHz (m)	800	180	220	180	300
Wi-Fi Standard	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac
Aggregated Data Rate (Mbps)	1750	1167	2033	1167	2333
No. Concurrent Users (Total)	512	256	512	256	512
ΜΙΜΟ	SU-MIMO 3 x 3	SU-MIMO 2 x 2	MU-MIMO 2 x 2 + 4 x 4	MU-MIMO 2 x 2	4x4 SU-MIMO + 4x4 MU-MIMO
SSID	32	16	32	32	31



A2 (Micro Coverage)

What is Altai A2?

Altai A2 is a dual-band 2x2 802.11ac (WiFi 5) outdoor AP/bridge designed to be used either as an access point for micro coverage, or as a point-to-point and pointto-multipoint bridge that delivers wire-like throughput. It has a maximum data rate of 867Mbps on 5GHz and 300Mbps on 2.4GHz.

A2 series has two models: A2 with external 2.4 GHz antenna/built-in 5 GHz antenna and A2x with external antenna for both 2.4 GHz and 5 GHz.

Key Applications:

- Smart City street-level coverage (outdoor)
- P2P and P2MP bridge
- CPE in Harsh Environment like Port, Oil & Gas industry

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- CPE for 2.4GHz & 5GHz
- Bridge for 5GHz



Key Selling Points

- Effective to provide street-level micro coverage
- Reliable high-throughput, long-distance wireless bridge
- Weatherproof design suitable for quick outdoor deployment
- Withstand harsh industrial environment with IP67 rating
- Easy to manage and use via controller

Suggested Bundled Solution:

- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Industrial PoE Switch: MIS120P and MIS200P
- Accessories: Indoor 56VDC AC/DC PoE Injector, Weatherproof Lightning Protector with Pole Mount Kit



A2 Coverage Performance Overview



	2.4GHz	5GHz			
Access range up to	With laptops / smartphones				
Open area	500 m	900 m			
Rural	200 m	400 m			
Suburban	150 m	300 m			
Urban	70 m	200 m			

Note: The range will be varied depending on NLOS and interference conditions


A2 Competitive Analysis

Spec	Altai A2	Aruba AP-375	Aruba AP-365	Ruckus T310
Max. LOS Access 2.4GHz (m)	500	200	150	120
Max. LOS Access 5GHz (m)	900	200	150	110
Wi-Fi Standard	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac
Aggregated Data Rate (Mbps)	1167	2033	1167	1167
No. Concurrent Users (Total)	512	512	256	512
ΜΙΜΟ	SU-MIMO 2x2	MU-MIMO 2 x 2 + 4 x 4	MU-MIMO 2 x 2	2x2 SU-MIMO + 2x2 MU-MIMO
SSID	32	32	32	31



CX600 (indoor/outdoor) (Pico Coverage)

What is Altai CX600?

Altai CX600 is a dual-band 2x2 802.11ax (Wi-Fi 6) AP with external antennas. It has a maximum 1.77Gbps data rate (2.4GHz and 5GHz aggregated) which can support high-speed, medium- to high-density applications. Use of external antennas makes it flexible for different scenarios. It's designed to be an outdoor AP with IP67 rating. However, its compact and aesthetic design makes it also applicable for indoor areas.

Key Applications:

- Smart City street-level coverage (outdoor)
- Wireless Broadband
- Event, Fair, or Festival Gathering WiFi Access
- Venues with medium- to high-density users
- Industrial CPE for robots and vehicles

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHz
- CPE for 2.4GHz & 5GHz



CX600

Key Selling Points

- Best price performance in coverage, data rate and concurrent user
- Weatherproof design suitable for quick outdoor deployment
- Compact design- easy to embed to robotics application as CPE
- Easy to manage and use via controller

- Access Point: A8, AX600 or A3-Ei
- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Industrial PoE Switch: MIS120P and MIS200P
- Antenna for better coverage: 2.4G 10dBi Omni Antenna with RP-SMA Connectors, 5G 13dBi Omni Antenna with RP-SMA Connectors
- Accessories: Indoor 54VDC PoE injector, Weatherproof Lightning Protector with Pole Mount Kit



CX600 Coverage Performance Overview



	2.4GHz	5GHz	
Access range up to	With laptops / smartphones		
Open area	350 m	250 m	
Rural	150 m	100 m	
Suburban	100 m	60 m	
Urban	50 m	40 m	

Note: The range will be varied depending on NLOS and interference conditions



CX600 Competitive Analysis

Spec	Altai CX600	Meraki MR76	Aruba AP-565	Aruba AP-565EX	Ruckus T350
Max. LOS Access 2.4GHz (m)	350	300	180	180	200
Max. LOS Access 5GHz (m)	250	200	160	160	150
Wi-Fi Standard	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax	802.11a/b/g/n/ac/ax
Aggregated Data Rate (Mbps)	1774	1774	1774	1774	1774
No. Concurrent Users (Total)	512	512	512	512	512
ΜΙΜΟ	MU-MIMO 2x2	MU-MIMO 2x2	MU-MIMO 2 x 2	MU-MIMO 2 x 2	MU-MIMO 2x2
SSID	32	16	32	32	31



CX200 (indoor/outdoor) (Pico Coverage)

What is Altai CX200?

Altai CX200 is a dual-band 2x2 802.11ac Wave 2 (Wi-Fi 5) AP with external antennas. It has a maximum data rate of 867Mbps on 5GHz and 400Mbps on 2.4GHz which can support high-speed, medium- to high-density applications. Use of external antennas makes it flexible for different scenarios. It's designed to be an outdoor AP with IP67 rating. However, its compact and aesthetic design makes it also applicable for indoor areas.

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHz
- CPE for 2.4GHz & 5GHz

Key Applications:

- Smart City Coverage (outdoor)
- Event, Fair, or Festival Gathering WiFi Access
- Venues with medium- to high-density users
- Industrial CPE for robots and vehicles



CX200

Key Selling Points

- Best in price performance in coverage, data rate and concurrent user
- Weatherproof design suitable for quick outdoor deployment
- Compact design- easy to embed to robotics application as CPE
- Easy to manage and use via controller

- Access Point: A8, AX600 or A3-Ei
- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Industrial PoE Switch: MIS120P and MIS200P
- Antenna for better coverage: 2.4G 10dBi Omni Antenna with RP-SMA Connectors, 5G 13dBi Omni Antenna with RP-SMA Connectors
- Accessories: Indoor 54VDC AC/DC PoE injector, Weatherproof Lightning Protector with Pole Mount Kit



CX200 Coverage Performance Overview



	2.4GHz	5GHz	
Access range up to	With laptops / smartphones		
Open area	300 m	200 m	
Rural	120 m	80 m	
Suburban	80 m	50 m	
Urban	40 m	30 m	

Note: The range will be varied depending on NLOS and interference conditions



CX200 Competitive Analysis

Spec	Altai CX200	Aruba AP-365	Aruba AP-367	Ruckus T310
Max. LOS Access 2.4GHz (m)	300	180	220	180
Max. LOS Access 5GHz (m)	200	150	180	150
Wi-Fi Standard	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac
Aggregated Data Rate (Mbps)	1267	1167	1167	1167
No. Concurrent Users (Total)	512	256	256	512
ΜΙΜΟ	MU-MIMO 2x2	MU-MIMO 2x2	MU-MIMO 2x2	MU-MIMO 2x2
SSID	32	32	32	31



C2s (indoor/outdoor) (Pico Coverage)

What is Altai C2s?

Altai C2s is a dual-band 802.11ac (WiFi 5) AP/Bridge with built-in directional antenna in a small chassis. It has a maximum data rate of 867Mbps on 5GHz and 300Mbps on 2.4GHz. With a GbE interface, it can deliver net throughput of hundreds of Mbps. In addition to being an AP to provide dual-band WiFi access, C2s can also work in pairs to form high-throughput PTP bridge links. It has IP55 rating and can be used both indoor and outdoor.

Key Applications:

- Small and medium-sized enterprises
- Multiple Dwelling Unit
- Event, Fair, or Festival Gathering WiFi Access
- Venues with medium- to high-density users
- CPE for wireless broadband service

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- Bridge for 5GHz
- CPE for 2.4GHz & 5GHz



Key Selling Points

- Best price performance in coverage, data rate and concurrent user
- Weatherproof design suitable for quick outdoor deployment
- Compact dual band access point
- Economical solution for short-distance (<=2km) bridge
- Easy to manage via controller

- Access Point: A8, AX600 or A3-Ei
- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Accessories: Weatherproof Lightning Protector with Pole Mount Kit



C2s Competitive Analysis

Spec	Altai C2s	Cambium e501S	Aruba AP-367
Max. LOS Access 2.4GHz (m)	600	200	220
Max. LOS Access 5GHz (m)	700	180	180
Wi-Fi Standard	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac
Aggregated Data Rate (Mbps)	1167	1167	1167
No. Concurrent Users (Total)	512	256	256
ΜΙΜΟ	SU-MIMO 2 x 2	SU-MIMO 2 x 2	SU-MIMO 2 x 2
SSID	32	32	32



C1n (indoor/outdoor) (Pico Coverage)

What is Altai C1n?

Altai C1n is an 802.11b/g/n (2.4GHz) WiFi AP/CPE with built-in directional antenna in a small chassis. Its large Tx power (29dBm) and high antenna gain (10dBi) lead to unparalleled long-range coverage capability among products of similar sizes. In addition to being an AP to provide WiFi access, C1n can also work as a CPE to provide wireless backhaul, e.g., for home broadband users. It has IP55 rating and can be used both indoor and outdoor.

There's also an external-antenna version C1xn, which can be equipped with high-gain sector antenna for better coverage or omni antenna for working as CPE for mobile stations.

Key Applications:

- City-Wide Hotspot Coverage
- Remote Area Coverage
- CPE for Wireless Broadband
- Home Wireless Router, especially with satellite service

Operational Modes:

- Access Point for 2.4GHz
- CPE for 2.4GHz



Key Selling Points

- Best in price performance in access coverage
- More Wireless Features in the same category
- Better Reliability and Stability

- Access Point: A8, AX600 or A3-Ei
- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Antenna for better coverage with C1xn: 2.4G 15dBi sector antenna



C1n Competitive Analysis

Spec	Altai C1n	Altai C1xn	Ubiquiti NanoStation M2	Mikrotik BaseBox 2
Max. LOS Access 2.4GHz (m)	800	1200 (15 dBi external sector)	13000 #	External Antenna
Wi-Fi Standard	802.11b/g/n	802.11b/g/n	802.11b/g/n, airMAX (TDMA)	802.11b/g/n
Aggregated Data Rate (Mbps)	300	300	150	300
No. Concurrent Users (Total)	256	256	<=50 (PTMP bridge)	2007 *
ΜΙΜΟ	2 x 2	2 x 2	2 x 2	2 x 2
SSID	16	16	NA	127 +

[#] TDMA bridge application

* Software config limit, not necessarily practical

+ Software config limit, recommended <= 30 by vendor



C1an (indoor/outdoor) (Pico Coverage)

What is Altai C1an?

Altai C1an is an 802.11a/g/n (5GHz) WiFi AP/CPE with built-in directional antenna in a small chassis. Its large Tx power (29dBm) and high antenna gain (14dBi) lead to unparalleled long-range coverage capability among products of similar sizes. It has IP55 rating and can be used both indoor and outdoor.

There's also an external-antenna version C1xan, which can be equipped with high-gain sector antenna for better coverage or omni antenna for working as CPE for mobile stations.

Key Applications:

- Hotspot Coverage
- 5GHz PTP bridge link, e..g, for campus building interconnection
- CPE for Wireless Broadband
- Video Surveillance: CPE for video cameras

Operational Modes:

- Access Point for 5GHz
- CPE for 5GHz
- Bridge for 5GHz



C1an

Key selling points:

- A cost effective wireless bridge
- More Wireless Features in the same category
- Better Reliability and Stability

- Access Point: A8, AX600 or A3-Ei
- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Antenna for better coverage with C1xan: 5G 16dBi sector antenna



C1an Competitive Analysis

Spec	Altai C1an	Altai C1xan	Ubiquiti NanoStation M5	Mikrotik BaseBox 5
Max. LOS Access 5GHz (m)	1000	1100 (16 dBi external sector)	15000 #	External Antenna
Wi-Fi Standard	802.11a/n	802.11a/n	802.11a/n, airMAX (TDMA)	802.11a/n
Aggregated Data Rate (Mbps)	300	300	150	300
No. Concurrent Users (Total)	256	256	<=50 (PTMP bridge)	2007*
ΜΙΜΟ	2 x 2	2 x 2	2 x 2	2 x 2
SSID	16	16	NA	127+

[#] TDMA bridge application

* Software config limit, not necessarily practical

+ Software config limit, recommended <= 30 by vendor



C series Coverage Performance Overview



Note: The range will be varied depending on NLOS and interference conditions

Access range up to	C1xn 15 dBi 85° sector	C1n	C1xan 16 dBi 60º sector	C1an	C2s (2.4GHz)	C2s (5GHz)
Open area	1.2 km	800 m	1.1 km	1 km	600 m	700 m
Rural	600 m	400 m	500 m	450 m	300 m	300 m
Suburban	400 m	250 m	350 m	300 m	200 m	200 m
Urban	300 m	150 m	250 m	200 m	100 m	100 m

IX600 (indoor)

What is Altai IX600?

Altai IX600 is a dual-band 2x2 802.11ax (WiFi 6) indoor AP with integrated omnidirectional antenna. It has a maximum 1.77Gbps data rate (2.4GHz and 5GHz aggregated) that provides high throughput to wireless clients. It can be powered by 802.3af/at-compliant PoE switches, as well as 12VDC.

Key Applications:

- Small and medium-sized enterprises
- Multiple Dwelling Unit
- Mall/Hotel/School
- Office/Meeting Room/Auditorium

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- CPE for 2.4GHz & 5GHz





IX600

Key Selling Points

- Best in price performance in coverage, data rate and concurrent user
- Easy to manage via controller

- Controllers: AltaiGate 510, 210 & 200 & AltaiCare
- Industrial PoE Switch: MIS120P and MIS200P



IX600 Coverage Performance Overview



	2.4GHz	5GHz		
Access range up to	With laptops / smartphones			
Open area	350 m	250 m		

Note: The range will be varied depending on NLOS and interference conditions



Spec	Altai IX600	Cambium XV2-2	Meraki MR36	Aruba AP-503	Aruba AP-505	Ruckus R350	Ruckus R550
Max. LOS Access 2.4GHz (m)	350	250	160	80	100	180	200
Max. LOS Access 5GHz (m)	250	250	160	60	80	150	150
Wi-Fi Standard	802.11a/b/g/n/a c/ax						
Aggregated Data Rate (Mbps)	1774	1774	1774	1774	1774	1774	1774
No. Concurrent Users (Total)	512	512	1024	512	512	256	512
ΜΙΜΟ	MU-MIMO 2x2						
SSID	32	32	16	32	32	16	31



VX200 (Industrial)

What is Altai VX200?

The Altai VX200 is an industrial CPE/AP specifically designed to deliver unparalleled Wi-Fi experience and highly reliable connectivity for industrial applications. It's a dual-band 2x2 802.11ac (WiFi 5) products with maximum data rates of 867Mbps on 5GHz and 400Mbps on 2.4GHz. Due to the wide operating temperature range and a robust design with enhanced surge, ESD, and vibration protection, VX200 can be used in harshest conditions with the highest reliability. It supports 802.3af/at PoE as well as 12~48VDC input. VX200 is equipped with external antennas.

Key Applications:

- Retro-fitting from traditional production line to Smart Manufacturing
- Automated guided vehicle in Logistics/Warehouse
- Automated Rubber Tired Gantry

Operational Modes:

- Access Point for 2.4GHz & 5GHz
- CPE for 2.4GHz & 5GHz





Key Selling Point

- Best Price Performance with Best-in-class RF design delivers extended coverage without any dead spots
- Advanced Seamless Roaming feature Always Connected -- with Fast hand-over time of < 10 milliseconds & Redundant wireless connectivity with multiple APs
- Advanced graphene coating greatly improves product reliability in high-temperature industrial environments (surge, ESD, vibration, etc.)
- Support Industrial Protocol including Profinet

- Access Point: A8, AX600 or A3-Ei
- Controller: AltaiGate 510, 210 & 200 & AltaiCare
- Industrial PoE Switch: MIS120P and MIS200P



Features	Altai VX200	Moxa AWK-1131A	Siemens Scalance W774
Radio	Dual	Single	Single
Max data rate	867M	300M	300M
802.11 ac	Support	No	No
MU-MIMO	Support	No	No
Graphene Coating	Support	No	No
Price	Low	High	High



PTP and PTMP Solution



Altai PTP and PTMP Solution

Altai PTP And PTMP Solution has a variety of options in both TDMA and WiFi based. The configurations are based on the distance, throughput and application.

PTP (WiFi based): AX600-X, A2, A2x, C1an, C1xan, C2s PTP (TDMA based): BX500 series

PTMP (WiFi based): A8/AX600-X/A2x +C2s/C1n/C1an PTMP (TDMA Based): BX700/600 series + BX270/260 series

Key Applications

- High-Capacity, High-Reliability PTP Backhaul Links
- Microwave Replacement
- Campus Building Interconnection
- Video Security and Surveillance
- Smart City Advanced Traffic Management

Key Highlights

- No need to deploy fiber to achieve fast connectivity
- AlwaysConnected feature can provide link redundancy, with link switchover time down to 10ms
- By actively monitoring the radio link's status, traffic always run on the best link
- Easy to use cloud-based monitoring

Target Audience

- Telcos
- Wireless ISPs
- Regional ISPs
- Enterprise or Municipal IT Managers
- Network Design Engineers
- Video Surveillance and Smart City System Integrators



Wi-Fi 5GHz Bridge Lineup





Ext. Antenna, Omni / Sector

Int. 13 dBi Antenna Horizontal Coverage: 80° Int. 9 dBi Antenna Horizontal Coverage: 70°

TDMA Bridge Lineup





Up to 40 km

Up to 40 km

802.11an PTP Wireless Bridge

Austral a Clan Clan 14dBi, 45° 14dBi, 45° TP @ TP@ Dist. 20MHz 40MHz (km) (Mbps) (Mbps) 0.5 87 96 87 96 1 87 96 2 5 72 96 10 28 44 15 6 NA 20 NA NA

* The throughput varies depending on wireless conditions and limited by the Fast Ethernet Port.



802.11ac PTP Wireless Bridge





802.11ac PTP Wireless Bridge





802.11ac PTMP Wireless Bridge





802.11ax PTP Wireless Bridge





BX PTP Wireless Bridge

BX500 22dBi,)-N BX500-N 10° 22dBi, 10°	0
Dist. (km)	DL/UL TP@ 80MHz (Mbps)	
0.5	250/250	
1	250/250	
2	250/250	
5	219/219	
10	106/106	
15	78/78	
20	25/25	


BX PTMP Wireless Bridge

BX700-S 17dBi, 90° BX270-N 22dBi, 10°			
Dist. (km)	DL/UL TP@ 80MHz (Mbps)		
0.5	365/332		
1	274/278		
2	245/223		
5	157/111		
7	102/111		
10	73/83		
15	23/28		

* The throughput varies depending on wireless conditions.



WLAN Controllers





		ALTAICARE CLOUD	ALTAICARE ON-PREMISES	ALTAIGATE
		AltaiCare	VM	
Deployment	Model	Cloud, SaaS	On-Prem, VMware-based	On-Prem, Appliance
Target Deplo	oyment Scenarios	SMBs	MNOs, WISPs	Enterprises, Verticals, WISPs
Max AP Num	nber	Unlimited	3000	200/500
Credit/Licen	se Management	Credits; Pay as you grow	License (perpetual)	License (perpetual)
AP Manager	ment	\checkmark	\checkmark	\checkmark
RADIUS Auth		\checkmark	\checkmark	\checkmark
Active Direct	tory Auth	×	\checkmark	\checkmark
Portal Auth	Standard Login/ Guest Login/Sign-up	\checkmark	~	~
	Social Login	\checkmark	×	×
Next-Generc	ation Firewall	×	×	#
IoT Discovery	/	×	×	#
Client Traffic	Local Breakout	\checkmark	\checkmark	\checkmark
Forwarding	Tunneling	×	×	\checkmark
HA Support			×	



Industrial Switches

Industrial PoE Switch Hardware Specifications and Feature Highlights

	MIS 120P	MIS 200P		
Copper Ports (RJ45)	 4 x 10/100/1000 PoE Ports (PSE: IEEE802.3af/at, max 30W each) 	 8 x 10/100/1000 PoE Ports (PSE: IEEE802.3af/at, max 30W each) 2 x 10/100/1000 non-PoE Ports 		
SFP/Mini-GBIC Slots	• 2 x 100/1000 SFP Slots	• 4 x 100/1000 SFP Slots		
Installation	• DIN-Rail Mount			
Enclosure	IP40 Aluminium Case	IP40 Aluminium Case		
Input Power	• DC 48-57V, via 6-Pin Termina	DC 48-57V, via 6-Pin Terminal Block		
Operating Temp.	• -40°C to +80°C	-40°C to +80°C		
Humidity	• 5 to 90% (Non-Condensing)	• 5 to 95% (Non-Condensing)		
Power Consumption	• Max 8W	• Max 12W		
Dimensions	• 145 x 134.5 x 47.5 mm	• 165 x 148 x 54 mm		
Weight	• 0.6kg	• 1.1kg		
ESD Protection	 Contact Discharge: ±8 kV Air Discharge: ±15 kV 			
EFT Protection	Power Line: ±4 kVData Line: ±2 kV			

		MIS 120P	MIS 200P
Software Highlights	Feature	 ERPS redundant ring technol STP/RSTP/MSTP IEEE 802.1Q tagged VLAN Link Aggregation: IEEE802.3a QoS IGMP snooping v1/v2 Support SSH, SSL, and SNMP v Bandwidth control storm control Port Isolation Dynamic ARP inspection 802.1X access control 	ogy d LACP/Static Trunk v1/v2c/v3





MIS 120P (6-Gigabit Ports) MIS 200P (14-Gigabit Ports)



ATEX Enclosures



Explosion-proof ATEX/IECEx Enclosure for APs

Enclosure Model	Altai AP Model	Hazardous Division	Size (mm)	Weight (kg)	Holes
AL10	CX200		350 x 300 x 200	14.5	5 x M20
AL20	A2	Class 1, Division 1 / Zone 1	450 x 350 x 210	23	2 x M25, 1 x M20
AL80	A8n(ac)	Cenified	634 x 434 x 265	46	10 x M25, 1 x M20









ATEX Enclosure Accessories

Accessory Name	Size	
Gland-S	M20 sized	
Gland-L	M25 sized	
Plug-S	M20 sized	
Plug-L	M25 sized	
2-Meter RF Cable with Pre-Fabricated Cable Gland(RP-SMA to N Connector)	2-Meter cable+ M20 sized gland	
3-Meter RF Cable with Pre-Fabricated Cable Gland(N to N Connector)	3-Meter cable+ M25 sized gland	









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